State of Michigan Tax Collection and Amnesty

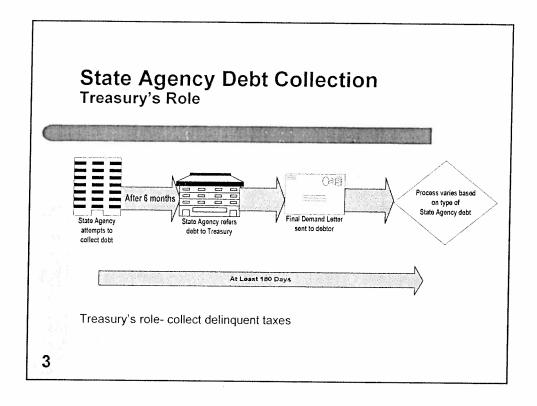
House Tax Policy Committee Michigan Department of Treasury April 14, 2010

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What Do We Collect? FY 2009: \$455.1 million

- State Agency Debt Collection \$133.1 million
 - Driver Responsibility Fee Debt Collection
 - Other Delinquent Debt Collection (e.g. prisoners parole/probation costs, lottery payments from lottery agents)
- Delinquent Tax Collection \$322 million

Total Collections \$455.1 million

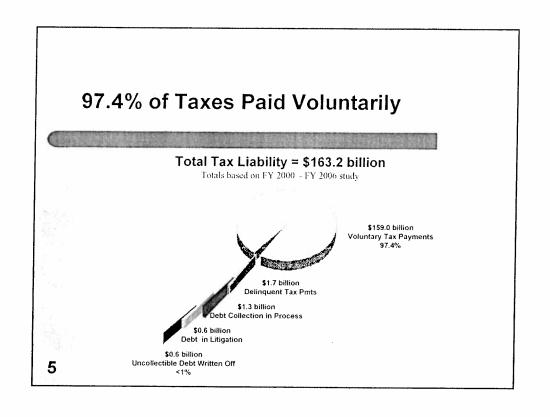


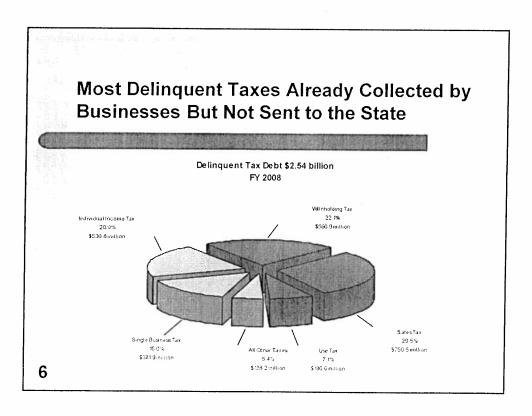
State Tax Collection

Treasury's Role

- Administers and Collects \$23.5 billion in State tax revenues
- Over 6 million taxpayers
- 97.4% of taxes are voluntarily paid*
- Treasury's role collect delinquent taxes

*Totals based on 2000-2006 study





What is the Tax Collection Process? Ample Notification Letter of Inquiry Sent to Taxpayer At Least 125 Days Time periods set by statute

How Do We Do It?

The Department employs a variety of efforts to collect debt:

- Skip tracing to locate the debtor
- Letters sent to debtors 2.3 million/year
- Phone contacts 75,000/month outbound; 85,000/month inbound
- Field visits to active businesses 16,675 in 2009

Note: Totals based on FY99

Working with Taxpayers

- Installment agreements for qualified taxpayers
 - Debts can be repaid over time: generally no longer than 36 months
 - Department works with debtor to establish a manageable payment plan: 67,000 agreements/\$114.1 M
 - To qualify for an installment agreement the debtor must file outstanding returns and stay current on payment of all taxes
 - Provide complete financial information

This benefits the State by bringing the taxpayer into compliance with tax laws

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What if the Taxpayer Does Not Pay? Collection Enforcement Action

The Revenue Act provides a variety of enforcement tools:

- Liens on property (tax debt only) 43,831/year securing \$396M
- Levy of wages and/or bank accounts 77,166/year securing \$424M
- Intercept tax refund monies owed to the debtor by the State of Michigan – 28.7M
- Seizure and sale of business assets (tax debt only) 122/year for \$2.1M
- Corporate Officers responsible for tax debts owed by a business – 6,400 for \$170M in debt

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Note Tetals for FY89

Amnesty 11

What is Amnesty?

- A program under which designated taxpayers may, during a fixed period, pay certain delinquent taxes without penalty.
- Generally does not involve a waiver of interest.
- Generally applies to a fixed time period ending before the amnesty period.
- Generally requires complete payment of the unpaid amount.

Ongoing "Amnesty- Like" Programs

- Voluntary disclosure
- Taxpayer initiated disclosure

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Voluntary Disclosure \$885 Million Since 1998

- Limited to out-of-state taxpayers
- Eligible Taxes are Use, IIT, SBT, and MBT
- No prior contact by Department, AG, State Police or local law enforcement
- Waives penalties
- Exposure limited to 4 years

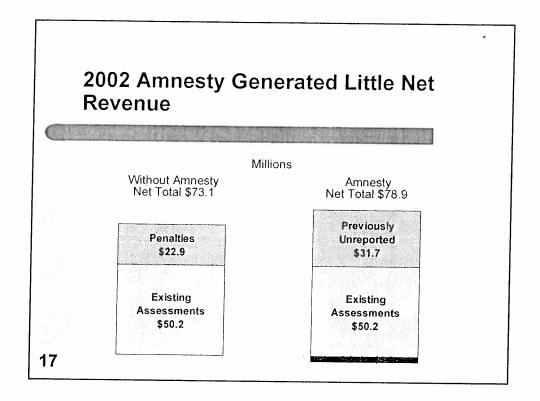
Taxpayer Initiated Disclosure – \$44 Million Since 1998

- All taxes administered by Revenue Act are eligible
- All Michigan taxpayers eligible unless prior contact by Department
- Waives penalties
- Must file for all open years

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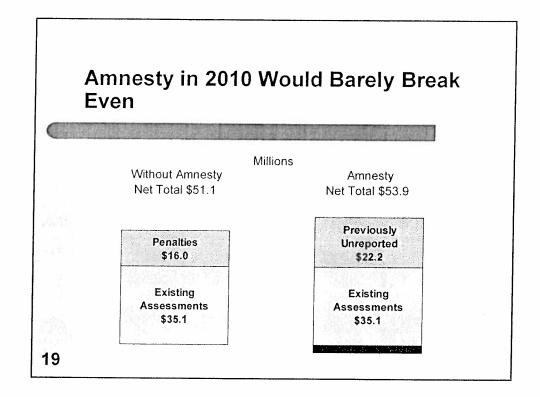
Factors Affecting the Fiscal Impact

- Does the program apply to currently billed taxes?
- How much in penalty that would have been collected will not be?
- How much will be derived from taxpayers whose obligations are not known?
- To what extent are existing resources diverted from normal collection efforts?



2002 Amnesty Generated Little Net Revenue

Amnesty Net Total \$78.9 M
Without Amnesty \$73.1 M
Net Revenue \$5.8 M



Amnesty in 2010 Would Barely Break Even

Amnesty Net Total \$53.9 M
Without Amnesty \$51.1 M
Net Revenue \$2.8 M